



SEASONAL SALES ASSOCIATES

PART TIME & FULL TIME
Le Vieux Pin and LaStella Winery
Oliver, British Columbia

As two of Canada's foremost boutique wineries, Le Vieux Pin and LaStella have become synonymous with producing exceptionally refined wines. Le Vieux Pin is located on the famed Black Sage Bench, and LaStella situated by the stunning Osoyoos Lake in the South Okanagan Valley. We have upwards of 60 acres of prime vineyards in Oliver's Golden Mile, Black Sage Bench, and the Osoyoos Lake district. In our commitment to excellence, Le Vieux Pin and LaStella practice low input viticulture and non-interventionist winemaking to make exclusive vintages that carry with them a sense of time and place. We utilize sustainable farming and deficit irrigation to achieve low yields and complex, concentrated flavours in our grapes. We are producing ultra-premium wines and every step of the process is detail oriented from the vineyard to the bottle.

Le Vieux Pin and LaStella are recruiting full and part time Sales Associates for our upcoming 2016 season, during the months of May to October. We are looking for enthusiastic, passionate, and hard working team players to work with us in our two tasting rooms. Candidates must be willing to work a flexible schedule that includes evenings, weekends, and holidays.

Candidates must possess excellent customer service skills, a positive and "can-do" attitude, and be able to clearly articulate our story, philosophy, and the practices that make us who we are.

Essential Duties and Responsibilities

- Opening and closing tasting room
- Greeting all visitors to the tasting room, and educates guests about LaStella and Le Vieux Pin
- Delivers an exceptional customer experience from start to finish, through conversation, tasting and sales
- Pours and describes our wines, our history, people, philosophy, vineyard and cellar practices that make our wines unique
- Assisting and driving sales, upselling guests on wine purchases, and wine club sign ups
- Maintain inventory, organization and cleanliness on the tasting room floor and behind the tasting bar at all times, and ensure tasting room is fully stocked with wine. This includes an end-of-day clean-up of the shop as well as maintaining the cleanliness of the patio, garden, and building

Position Requirements:

- The willingness to be pro-active and wear many hats
- Previous experience in boutique, premium wine sales and/or hospitality is considered an asset
- Candidates must express a sincere interest in wine and passion to develop wine knowledge
- Must possess current Serving It Right certification
- ISG/WSET education is considered an asset

- Previous experience with POS systems is an asset
- Must be able to meet the physical requirements of the position including repetitive lifting of 30-50 lbs., being able to stand for extended periods of time, as well as navigate stairs
- Open and flexible schedule for the duration of the season; our tasting room operates 7 days per week and successful candidates must be available to work all shifts/days including holidays
- We offer a competitive hourly wage and great sales incentives.

Le Vieux Pin and LaStella Wineries are looking for Sales Associate applicants who have a genuine enthusiasm for customer service and a passion for wine. Successful applicants will display a professional demeanour with a positive and open-minded attitude. To thrive in this position, one must show a proven ability to work collaboratively in a high-performance and fast-paced team environment.

How to Apply

To apply, please submit your resume and cover letter to: info@levieuxpin.ca with the reference: Sales Associate Position 2016. Please note, only selected candidates will be contacted.